



MidlandNetworks

Business Communications & Technology

Telephone: 0800 849 8585



BUSINESS
LINES & CALLS



TELEPHONE
SYSTEMS



BUSINESS
MOBILES



WIFI, CABLING &
INFRASTRUCTURE



INTERNET
CONNECTIVITY



CLOUD COMPUTING
& VOIP SERVICES



NETWORK &
DATA SECURITY



24/7
SUPPORT

About our Company

Midland Networks are a business technology company. Our strategic partnership with NEC for telephone systems and unified communications along with our partnerships with BT Openreach, Microsoft, ZyXEL, Dropbox and IT Brain enable us to offer the right combination of systems and services for your needs be that in the cloud or onsite.

As National Finalists for the best SME unified communications solution for the second year running, you can be assured you are in safe hands. We are authorised resellers for the major mobile networks which combined with our IT & telephony expertise gives us the ability to deploy a seamless voice, data and mobile network, either on a single site or across multiple sites.

We have customers ranging from one man bands through to large national retailers. We supply to both the private and public sector, in short if you need us, we can help.



At Midland Networks we know that telephone systems and IT infrastructure are critical to our customers businesses. We therefore put support at the forefront of everything we do.

We provide customers with 24/7 support where issues and change requests can be logged and dealt with via the internet, email and telephone. In addition our youtube channel also has lots of help videos and how to guides.

There is no queuing to a call centre, you will be answered by one of our UK team normally in less than a minute, 24 hours a day. We support everything from your telephone lines and internet connections through to your telephone system, routers, firewalls and cloud systems along with your PCs, laptops and mobile devices.

This means you have just one place to call no matter what issue you are experiencing, no matter what time of day or night.



24/7
SUPPORT

“It’s solutions from partners such as Midland Networks that have directly contributed to the continued success of NEC’s Enterprise Solutions team within the UK. We wish Midland Networks every success.”

- Andrew Cooper, Sales Director, NEC

We offer a wide variety of on and offsite services and products that compliment each other. We have customers with just a single telephone line, through to large multi-site retailers. We can design your business communications and infrastructure to suit your present requirements and budgets, whilst still having an eye to the future. We are very cost effective compared to our market competitors, simply because we are engineering based and do not have layers of staff between you the customer and our engineers. We also believe providing products and services for our customers at a fair price means we will have a longer business relationship than the industry norms.



VOICE SERVICES - TELEPHONE LINES, ANALOGUE, ISDN2, ISDN30 & SIP TRUNKS

We offer the full range of business telephone lines. Analogue lines for modems, faxes and PDQ machines, ISDN2 Circuits for the small businesses along with ISDN30 for larger companies and telephone systems. SIP trunks are available for IP based telephone systems and multi-site operations. We can also provide call bundles.



INTERNET CONNECTIVITY BROADBANDS, FIBRE, EFM & LEASE LINES

Internet is critical to most businesses. At Midland Networks we offer the full range of connections. From a simple Broadband (upto 24MB) fibre broadband (upto 80MB) or EFM and lease lines from 2MB right through to 10GB we are the right company for you. All our services offer uncapped usage & optional onsite support.



CLOUD COMPUTING HOSTED TELEPHONY & VOIP

For those looking for fixed budget telecoms and IT or those looking to step forward into the cutting edge of business IT and communications Cloud and VoIP offer real benefits and manageable costs. Midland Networks have been offering these services for almost a decade and our experience can help you make the right decisions.



TELEPHONE SYSTEM INSTALLATION

We supply, install & maintain telephone systems from leading manufacturers such as NEC, Unify & Avaya. We also maintain systems from most other Manufacturers. We offer a range of systems, whether you require three extensions or hundreds. We also offer a wide range of additional services including call management, call recording and hold music.



WIFI, DATA CABLING & INFRASTRUCTURE

A sound network infrastructure is the key to reliability and stability of the products & services that sit on it. Products such as telephone systems, servers, laptops, mobiles and the like rely on a sound network in which to operate. We combine, structured cabling such as Cat5e and CAT6 along Fibre optics and Wifi networks to get the best communications for your business.



BUSINESS MOBILES

As well as deals directly from the main mobile networks, we have our own billing systems and are able create our own customised plans to suit your needs. We only use the longest running mobile network providers, effectively the big four. This means that you will receive excellent coverage, while getting completely customised billing.



Telecoms is not a one size fits all service so if you need advice you can contact us via web chat, email, telephone or at your request we can send an engineer to come and talk with you. Our engineers will never try to “close the business” after our visit we will email you across a proposal for you to review in your own time. If you are looking for a new telephone system we can take you to sites local to your business where we have previously installed. Once onsite you can ask questions to our existing customers about how the system works for them. We can even arrange for you to visit the manufacturer before making your decision.

N network & Data Security

Gone are the days when a dedicated firewall was sufficient to fend off hackers from corporate networks, Unified Threat Management (UTM) is an emerging trend in the network security and encompasses firewalls, internal security, virus protection and data backup. In an increasingly complex network environment, it is without doubt that an integrated approach is key to security from both outside attackers and internal accidental or deliberate data loss. We offer a complete belt and braces solution.

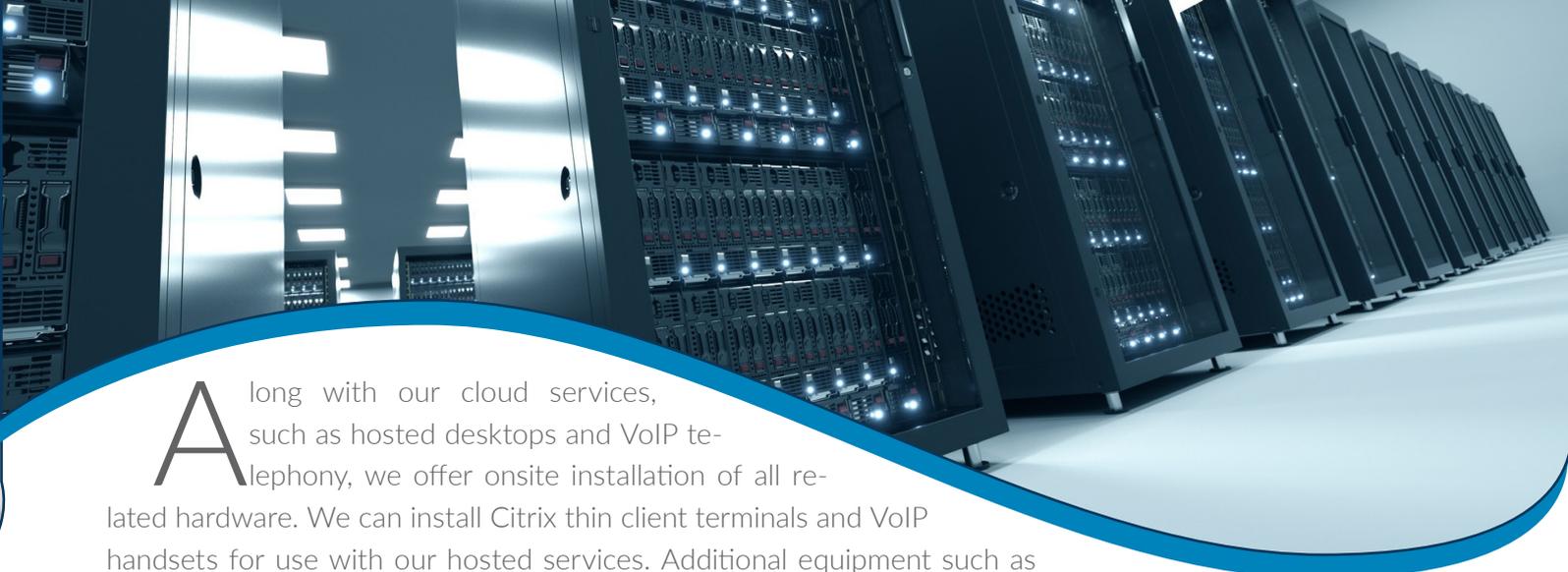
U nified Communications

Combining Instant Messaging, Mobiles, Email, faxing, telephone systems, call recording and management the whole gambit into one intelligent application structure. Installation, integration and training are all handled by our engineers. Costs of unified communications have come down dramatically over the past year and Unified communications systems are now in reach of even the smallest of businesses wanting seamlessly combined voice, data and mobiles.



Call Management & Call recording designed for small to medium size businesses at cost effective prices

All our engineers are industry trained and all training is kept up to date. This ensures we have full manufacturer support when required and all hardware & software warranties are kept in place. We cover a wide area of technology so it is not uncommon to have different engineers with different skill sets, some NEC, some Unify, some Microsoft etc. Other engineers are all-rounders with expertise in multiple areas. We will always try to ensure the same engineer visits site as much as possible so the engineer is aware of the site and knows the staff.



Along with our cloud services, such as hosted desktops and VoIP telephony, we offer onsite installation of all related hardware. We can install Citrix thin client terminals and VoIP handsets for use with our hosted services. Additional equipment such as Power over Ethernet switches, routers, firewalls and network equipment along with printers and scanners complete our portfolio. Please see below a summary of services we can provide:

Telephone Systems & Maintenance

Wifi, Data Cabling & Fibre Optics

Network Security

Internet Connectivity

Hosted Telephony & SIP Trunks

Cloud Services & Hosted Desktops

Telephone Lines & Calls

Unified Communications

Mobile Phones & Mobile Data

Mobile Signal Boosters & Equipment

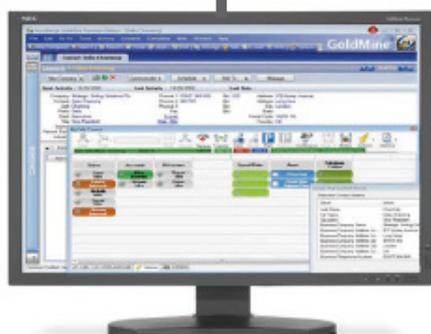
Multi-sites, either in the UK or internationally are easily deployed and expanded as your business grows using our hosted telephony and desktop offerings



Birmingham

London

Paris





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